

WHAT ONCE WAS

Nathan Glazer—Merit Before Meritocracy

3(7(5 6.(55<

7KH SHUDPEXODWLQJ SDWK RI WKLV VRQ RI K
\$PHULFDI^V LQWHOOFWXDO DQG SROLWLFDO
RYHUFPHIDQG ORVWIRYHU WKH SDVW FHQWY

T KH GHDWK RI 1DWKDQ *OD]HU LQ -DQEXDUWKGDPRR^K
EHHQ ULJKWO\ QRWHG DV WKH HQG RI DQ HUD L
LQWHOOFWXDO OLIH 1DW *OD]HU ZDV WKH ODVW
/DVFK ZRXOG UHIHU WR DV D ÑVRFLDO W\SHÒ WKH
GDXJKWHUV RI LPSRYHULVKHG DOPRVW H[FOXVLYH
DGYDQWDJH RI WKH FLW\I^V SXEOLF HGXFDWLRQ V\
DQG SROLWLFDO IHUPHQW WKDW IURP WKH I^V L
OHDGLQJ PHWURSROLV RI WKH IUHH ZRUOG \$V *OD
SROHPLFV WKDW KH DQG KLV IHOORZ VXGHQWV D
WKHP XQLTXH LQVLJKWV LQWR DQG XQDQWLFSDW
FRPPXQLVP WR WKH UHVW RI \$PHULFD GXULQJ WKH

FRPSHWLQJ IRU DWWHQWLRQ DQG GRPLQDQFH 7KL
ZRXOG DJUHH ZLWK VXFK YLHZV PHUHO\ WKDW KH
FRQVLGHUDWLRQ DV KH VLIWHG DQG UHVLIWHG WK
ZKDW VHHPHG QHFHVVDU\ IRU WKH EURDGHU SXEO
HQYLVLRQ KLP HYHU LQYRNLQJ VXFK DQ DEVWUDFW
6XFK TXDOLWLHV GLG QRW PHDQ WKDW 1DW *ODJHI
:KLOH KH ZDV LQYDULDEO\ UHVSQRQVLYH DQG KHOS
IULHQGV WKHUH ZDV DERXW KLP DQ DLU RI GLVWU
FRXOG EH GLIILFXOW WR SLQ GRZQ +H HYLQFHG D
DUURJDQFH EXW SUHRFFXSDWLRQ ZLWK KLV RZQ W
EXW QRW MXVW DERXW KLP 3HUKDSV WKH EHVW GI
PXFK ZRUNLQJ FODVV KRXVLQJ LQ %ULWDLQÍMXVW
DWWUDFW KLV DOPRVW FKLOGOLNH HQWKXVLDVP D
:KDW WKRVH RI XV IRUWXQDWLHQ RXJK WR KDYH N
ZKDW 6DQGUD)DLOV KLV OLYH LQ FDUHWDNHU GX
Ñ]HVW IRU OLIH Ò :KHWKHU IRU P\ ZLIHÏV VDYRU\ %
FKLFNHQ GLVK RI KLV RZQ PDNLQJE\ QWKGD\ R F\ RDV
UHFHQWO\ XQHDUWKHG ERRN DERXW (]UD 3RXQG I
VWXGHQW KDYLQJ GLIILFXOW\ ILQGLQJ KLV QLFKH
*HQWOHPDQ LQWRRERDQ DUWLFOH DERXW 7,IQHG UBLZU
<RUNHU

N

DUPHQW :RUNHUV 8QLRQ ,/:8 :LWK KLV FKDUDF' VHUHQGLSLWRXV *OD]HU RQFH VSHFXODWHG WKDV XQLRQ ZRXOG KDYH EHHQ GRPLQDWG E\ FRPPXQL' DQG E\ H[WHQVLRQ 1DWÍZRXOG KDYH OLNHO\ EHHQ ,Q WKDW HUD \RXQJ SHRSOH IURP VXFK KXPEOH EI FROOHJH KDG PRGHVW RU LOO GHILQHG DPELWLRQ SHHUV DW &LW\ &ROOHJH DQWLFLSDWHG FDUHHUV PRUH WKDQ D GHFDGH RI HFRQRPLF GHSUHVVLRQ [Ñ:KR GUHDPHG RI DQ\ MRE H[FHWS D JRYHUQPHQW DSSDUHQWO\ PRUH LOO GHILQHG WKDQ PRVW 8QOJ RW WR NQRZ RQ WKH VXEZD\ RQ WKHLU ZD\ WR &L VRFLRORJ\ LQ WKH KRSH WKDW LW ZRXOG OHDG D DV D VRFLDO ZRUNHU 1HLWKHU *OD]HU QRU /LSVH OHDG WR ZLOGO\ VXFFHVVIKO DFDGHPLF FDUHHUV FROOHDJXHV ILUVW DW %HUNHOH\ DQG WKHQ ODW 7KXV \RXQJ 1DW ZDQGHUHG IURP PDMRU WR PDMRI SXEOLF DGPLQLVWUDWLRQÍXQWLO KH ILQDOO\ VHW ODFNHG GLUHFWLRQ \\$ FULWLFDO MXQFWXUH ZDV I VVXGHQW ZKR KDG JUDGXDWG IURP &LW\ &ROOHJ HYHQWXDOO\ WDXJKW HFRQRPLFV DW &ROXPELD DCDFWLYLVW DQG FULWLF RI \\$PHULFDÏV ÑSHUPDQHQV %XW ZKHQ WKH\ PHW OHOPDQ ZDV D =LRQLVW DFW =HOOLJ +DUULV D \RXQJ DFDGHPLF DW WKH 8QLYH VRRQ WR HVWDEOLVK WKH ILUVW PRGHUQ OLQJXLV +DUULV VXEVHTXHQWO\ JDLQHG ZRUOG UHQRZQ DV IDPH RI D VRUW DV WKH WHDFKHU RI 1RDP &KRPVN +DUULV ZDV DOVR WKH OHDGHU RI D VHOI VW\OHG ZKRVH YLVLRLQ IRU 3DOHVWLQH ZDV QRW D -HZLVK VRFLDOLVW IHGHUDWLRQ RI \\$UDEV DQG -HZV 7KH 7RUFK WKH \RXWK DIILOLDWH RI WKH =LRQLVW 2L ORQJ \RXQJ *OD]HU \$ÐXNÐRKUÐMLÐQÐHRQQW \$FWLRQ

GRFWRUDWH LQ DQWKURSRORJ\ DW 3HQQ KH ZDV
GLIIHUHQW PHQWRU QRW +DUULV ZKR DSSDUHQW
KDYH D GLIILFXOW WLPH SXUVXLQJ DQ DFDGHPLF F

"A QG VR , UHWXUQHG WR 1HZ <RUN WR ORRN IRU
LQ WKRVH GD\V DQG LQ WKRVH FLUFOHV WKH
H[SODLQHG WR PH ZDV Ñ'DQ %HOO ZKR NQHZ HYH
VRFLDOLVW EXW VWDXQH~~R~~Q'H DQH~~M~~ RZPRPXXQG VEW FRPH
OLIH ORQJ IULHQG IXWXUH FROOHDJXH DW WKH +I
HGLW~~R~~KUHR3IXEOLF DQH~~M~~ RQH~~M~~ LKERU LQ WKH)UDQFLV \$
RI &DPEULGJH %HOO FRQQHFWHG *OD]HU WR WKH
+RUNKHLPHU ZKR KDG MXVW EHHQ KLUHG E\ WKH \$
UHVHDUFK DQWL 6HPLWLVP %XW KH ZDV +RUNKHLF
VKRUW WLPH DQG VRRQ PRYHG DOPRVW OLWHUDC
SXEOLF~~D~~~~M~~ RQ QWHPSRUDU\ -HZLVK 5HFRUG

\$V WKH ZDU LQ (XURSH DQG WKHQ LQ WKH 3DFLILF
&-5,Q 1RYHPEHU LW J&R~~P~~ R~~H~~Q~~V~~~~D~~~~W~~~~F~~KK H~~C~~D~~D~~WU DV
HGLWRULDO DVVLVWDQW +H ZDV WDVNHG ZLWK KL
0DQ Ò ZKLFK DIIRUGHG KLP D SODWIRUP WR UHYLH
VRFLDO VFLHQFH OLWHUDWXUH WKDW VRXJKW WR
WKH DJH RI 1DWKDQ *OD]HU IRXQG KLPVHOI SUH
WKH PRVW FRQVHTXHQWLDO RSLQLRQ MRXUQDO LQ
WKH WZHQWLHWK FHQWXU\

'XULQJ WKLV VDPH SHULRG *OD]HU ZDV DOVR D SD
VRFLRORJ\ DW &ROXPELD ZKHUH IRU D WXLWLRQ F
WKUHH FUHGLW OHFWXUH FRXUVHV WKDW PHW ODV
D ZHHN 7KHVH ZHUH DWWHQGHG E\ PDQ\ LQGLYLG
GHJUHHV RU SXUVXHG FDUHHUV LQ VRFLRORJ\ EX
OHFWXUHV E\ WKH OLNHV RI 3DXO /D]DUVIHOG 5RE
*OD]HU KDG DSSOLHG IRU D IHOORZVKLS DQG EHHQ
DSSDUHQWO\ QR JUHDW VKDPH LQ WKDW VLQFH JU
VRFLRORJ\ DW &ROXPELD~~I~~ZHUH VR ORRVHO\ VWUXF

,W ZDV DOVR DURXQG WKLV WLPH WKDW 'DQLHO %I
5LHVPDQ ZKR ZDV WKHQ KHDGLQJ XS DQ XQGHUJU
WKH 8QLYHUVLW\ RI &KLFDJR %HOO ZDV WHDFKLQ
QRWLRQ WKDW KH PLJKW EH LQWHUHVWHG LQ GRLC
SODQV IRU KLP)DPLOLDU Z&~~R~~~~V~~~~P~~ H~~C~~D~~G~~~~E~~U~~W~~~~P~~ QLWHLRQ
KLP WR ZRUN RQ D UHVHDUFK SURMHFW DERXW SR
FXOPLQDW~~H~~ LQ ZLWK~~KH~~ HR~~Q~~~~X~~~~I~~~~D~~~~O~~ L&~~E~~~~U~~~~W~~~~Z~~~~B~~~~R~~~~L~~~~Q~~ RD P
OLVWHG RQ WKH FRYHU DORQJ ZLWK 5LHVPDQ~~I~~V DC
ZDV DW WKH DJH RI WZHQW\ VHYHQ FRDXWKRU RI
LPPHGLDWH VXFFHVV EXW HYHQWXDOO\ RQH RI WK
VFLHQFH VVXGLHV LQ \$PHULFDQ KLVWRU\ <HW LW
REWDLQHG KLV GRFWRUDWH LQ VRFLRORJ\ IURP &F

,Q ZKHQ *OD]HU P&R~~R~~~~P~~~~H~~Q~~V~~~~D~~~~W~~~~U~~~~E~~~~B~~~~V~~ QRW WR D W
UHVHDUFK SRVW DW D XQLYHUVLW\ EXW WR WKH S
WKUHH E\ WKH \RXQJ -DVRQ (SVWHLQ ZKR ZDV MXV
WKH ILUVW DWWHPSW LQ WKH 8QLWHG 6WDWHV WR
3HQJXLQ %RRNV LQ WKH 8QLWHG .LQJGRP 1HHGOH
DQG ZHQW RQ WR IXUWKHU VXFFHVV DQG UHQRZQ
+RXVH

%XW WKH VWRU\ DERXW (SVWHLQ WKDW 1DW PRVW
GLIIHUHQW SXEOLVKLQJ YHQWXUH ,Q WKH PLGGOH
VWULNH LW ZDV (SVWHLQ~~I~~V EXVLQHVV DFXP~~H~~ WK
SROLWLFDO OLWHUDU\ PDJDJLQH WKDW KDG ORQJ

%DUE DUD DORQJ ZLWK HGLWRU 5REHUW 6LOYHUV
KXVEDQG SRHW 5REHUW /RZHOO .QRZLQJ ILUVW K
GXULQJ WKH VWULNH WR SXEOLFL]H WKHLU WLWOH
DGYHUWLVLQJ GROODUVÍQRW D JUDQW IURP D IRXO
SURYLGH WKH ILQDQFLQJ QHHGHG WR7@ X1QHZK<VR>KIP
5HYLHZ RI7% R RUNWW LV SXEOLVKLQJ KLVWRU\

:KLOH DW 'RXEOHGD\ *OD]HU ZDV FRPPLVVLRQHG E
JLYH D VHULHV RI OHFWXUHV DW WKH 8QLYHUVLW\
WRSLF WKDW KLV LQYROY H&PRIHQW\QZHDOUQ =SLURHQSLV\PHDQG
7KLV ZDV WKH JHQHVL \$PRHIUKLE\Q -\$GRB\X\QPG WKLV WL
*OD]HU SDUWLFLSDWHG LQ D)RUG)RXQGDWLRQ IX
LQIOXHQFH RI FRPPXQLVP LQ \$PHULFD 'XULQJ WKH
WHDFKLQJ IXOO WLPH RQH \HDU VWLQWV DW YDUL
%HUNHOH\ %HQQLQJWRQ DQG 6PLWK ZKHUH KH P
VHFRQG DQG VXUYLYLQJ ZLIH +H VWLOO GLG QRV
RI KLV ROG &LW\ &ROOHJH IULHQG ODUW\ /LSVHW
*OD]HU PDQDJHG WR PDLQWDLQ KLV WLHV WR WKH
KLV ERRN IURP WKHK)R@SF\$D@M@HDFWL V RI \$P@D@M@FDQ
SXEOLVKHG 7KH IROORZLQJ \HDU LW ZDV VXEPLWV
KLP DV KH ODWHU ZURWH ÑDW WKH DJH RI D I
WR EH RQH Ò

,W ZDV GXULQJ WKLV VDPH SHULRG WKDW *OD]HU Z
WR ÑEHFRPH DQ H[SHUW RQ -DSDQ Ò \$IWHU DQ LQI
RIILFHU DW WKH)RUG)RXQGDWLRQ KH ZDV WROG
SODQQHG WR VWXG\ WKHUH +H GLG VR H[SODLQL
7RN\R E\ OLYLQJ LQ 7RN\R WKH ZD\ , KDG OHDUQH
1HZ <RUN Ò 7KH IRXQGDWLRQ\UHVS RQVH" Ñ, ZDV
ILUVW FODVV DLUIDUH ZLWKRXW KDYLQJ WR WURXI
UHFRPPHQGDWLRQ Ò KH ODWHU UHFRXQWHG ÑDW
SRVLWLRQ LQ WKH 8QLWHG 6WDWHV DQG ZLWKRXV
DILOLDWLRQ LQ -DSDQ Ò 7KLV ZDV DOO YHU\ IHOL
QR -DSDQHVH \$V KH ULJKWO\ FRQFOXGHG Ñ+RZ J
IRXQGDWLRQV LQ Ò

8SRQ KLV UHWXUQ IURP D FKDVWHQLQJ \HDU LQ -D

T

UHVXOW LQ D YLRODWLRQ RI WKH ULJKWV RI WKRV
7KHQ RI FRXUVH VWXGHQWV KDYH WKHLU RZQ UL.
XQGHUJUDGXDWHV WR SULYDF\ H[WHQGV WR WKHL
ZKLFK WKHLU SDUHQWV DUH QRW SHUPLWWHG DFFI
WKH ELOOV %XW XQGHU WKH SHUYHUVH ORJLF QR
VWXGHQWV QRW WKH SDUHQWV DUH WKH ÑFXVWRI
VHUYHG ZKLFK QHFHVVDULO\ PHDQV WKDW WKH D>
JHW FLUFXPVFULEHG 8QWLO UHFHQWO\ WKH SRLG
WHDFK WKH \RXQJ ZKDW WKH\ QHHG WR NQRZ LQ R
DERXW WKHLU OLYHV 'RQH SURSHUO\ WKLV PHDQ
DQG DXWKRULW\ WR SUHVLGH RYHU WKH YDULHG R
LQIRUPDO OHDUQLQJ QHFHVVDU\ WR DFFRPPRGDW
IURP DGROHVHQFH WR DGXOWKRRG 7RGD\ KRZH
GLUHFVV VWXGHQWV GRZQ SDWKV WKDW DUH HYHL
QDUURZ 7KH RQO\ JURXQG OHIW XSRQ ZKLFK IDFX
RI FDUHHU FRXQVHORU DQG WUDLQHU \$QG WKLV L
RI VWXGHQWVÍDQG WKHLU SDUHQWVÍZLWK SODQQL
DFFXPXODWHG WR SD\ IRU WKH YDULRXV ÑHGXF DW
SHUVXDGHG WR FRQVXPH

VWXGHQWV ZKR KDG EHHQ LQWHUYLHZLQJ IDUPZRU
GLQQHU FRPSDQLRQV HODERUDWHG DW OHQJWK RC
ZRUNHUV EXW FRXOG WHOO PH QRWKLQJ DERXW W
JRDOV RI WKHLU XQLRQL]DWLRQ HIRUWV

7R EH VXUH WKHUH LV D SROLWLFDO YDOHQFH WR
QRW EH PXFK GLIIHUUHQW LI FRQWHPSRUDU\ VRFLD
FRQVHUYDWLYHV *LYHQ WKH EDVLF G\QDPLFV RI W
FRQVHUYDWLYH VRFLDO VFLHQWLWV ZRXOG EH D
KRZ WKHLU SURIHVVLRQDO DVSLUDWLRQV DQG QRU
ÍWR XQGHUVWDQG DQG DQDO\]H VRFLDO FXOWXUD
FRQWHPSRUDU\ \$PHULFD 7KH ULVH RI WKH 7HD 3D
'RQDOG 7UXPS VXJJHVW WKDW FRQVHUYDWLYH DFD
MRXUQDOLVP DQG DW WKLQN WDQNV DUH MXVW D\
DVVHVVLQJ WKH FKDOOHQJHV FRQIURQWLQJ PDQ\ \$

,W LV FULWLFDO KHUH WR SRLQW RXW WKH VLJQLI
XQLYHUVLWLHV SUHVHQW WKHPVHOYHV WR WKH ZL
WHQG WR EHKDYH DPRQJ WKHPVHOYHV ,Q PXFK RI
XQLYHUVLWLHV WKH GRPLQDQW WRQH LV RQH RI D
WKH DFDGHP\ WKH GD\ WR GD\ OLYHG UHDOLW\ L

Y

SUHVLGHQWLDO FDPSDLJQ SURPLVHV WR EH QR PR

\$V SRZHU DQG LQIOXHQFH KDYH EHHQ DPDVVHG LQ GLVFRXUVH KDV VKLIWHG IURP XQREWUXVLYH MRFI LQWHUHVWV WR QRLV\ GHEDWHV RYHU SXEOLF JRD VKDUH RI DWWHQWLQRQ DQG UHVRXUFHV JRLQJ WR SROLF\ REMHFWLYHV ,Q -DPHV 4 :LOVRQ REVI FRXQWV QRZ DUH LGHDV PRUH WKDQ LQWHUHVWV Č KDG GLVDSSHGUHG PXFK OHVV WKDW WKH LGHDV FRKHUHQW 2QH FRQVHTXHQFH RI WKHVH GHYHORS YLVLELOLW\ RI WKLQN WDQNV ZKLFK WRGD\ VHHP ÑPHVVDJLQJ Ò 0RUH WR WKH SRLQW WKRVH ZKR W EHOLHYH WKH\ KDYH LQWHUHVWV \$QG WKRVH ZLW :KDW\ PLVVLQJ IURP WKLV WDEOHDX DUH LQWHOO VXUYLYLQJ LQ WKH PDUNHWSODFH :DVKLQJWRQ W -DVRQ (SVWHLQ ZRXOG LGHQWLII\ D EXVLQHVV RSSI EURZ SXEOLF DWLRQ DQG ZLQG XS PDNLQJ 1PHRZQH\ F <RUN 5HYR\UZZRXOG DQ ,UYLQJ .ULVWRO VWDUW D :

